

Red Hat Celebrates Partner Award Winners at 2014 North America Partner Conference

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Partners honored for outstanding performance and delivery of open source solutions

SCOTTSDALE, Ariz.--(BUSINESS WIRE)-- Red Hat North America Partner Conference-Red Hat, Inc. (NYSE: RHT), the world's leading provider of open source solutions, today announced the winners of its annual Red Hat North America Partner Awards. The partners were honored at an event held during Red Hat's 2014 North America Partner Conference in Scottsdale, Ariz., Tuesday, Jan. 14, 2014.

Red Hat recognized its top commercial and public sector channel, system integrator, alliance and distributor partners in North America for their outstanding performance in 2013 in the following categories: Partner of the Year, Catalyst Partner of the Year, Rising Star of the Year, Middleware Partner of the Year, Cloud Partner of the Year, Small/Medium System Integrator (SI) Partner of the Year, System Integrator (SI) Partner of the Year, Distributor of the Year, and High Volume Partner of the Year.

Of Red Hat's extensive partner list, winning partners were selected based on their success in delivering innovative open source solutions to customers. Winners of Red Hat's North America Partner Awards include:

Partner of the Year

Honoring a Red Hat partner who has demonstrated the highest level of commitment to Red Hat through their engagement and investments.

Commercial and Public Sector: Shadow-Soft

Catalyst Partner of the Year

Honoring a Red Hat partner with the greatest success in delivering total solutions to customers through unique partnerships with Red Hat and other ecosystem partners.

Commercial: Amazon Web Services

Public Sector: Cisco

Rising Star of the Year

Honoring a Red Hat partner whose collaboration with Red Hat has enabled exceptional growth over the past year.

Commercial: Technogent

Public Sector: Unitiv

Middleware Partner of the Year

Honoring a partner whose collaboration has enabled exceptional middleware growth for Red Hat.

Commercial: CITYTECH, Inc.

Public Sector: Emergent

Cloud Partner of the Year

Honoring a partner whose collaboration has enabled exceptional cloud adoption for Red Hat.

Public Sector: DLT Solutions

Small/Medium System Integrator (SI) Partner of the Year

Honoring a partner whose SI capabilities have enabled exceptional integration of Red Hat solutions.

Public Sector: Autonomic Resources

System Integrator (SI) Partner of the Year

Honoring a partner whose SI capabilities have enabled exceptional integration of Red Hat solutions.

Commercial: HP Enterprise Services

Public Sector: Booz Allen Hamilton

Distributor of the Year

Honoring a partner whose distributorships enabled exceptional sales growth of Red Hat solutions.

Commercial: SYNnex

Public Sector: Carahsoft

High Volume Partner of the Year

Honoring the Red Hat partner that has demonstrated the highest level of commitment through their engagement and investment with Red Hat.

Commercial: Software House International (SHI)

Supporting Quotes

Mark Enzweiler, senior vice president, Global Channel Sales, Red Hat

"Red Hat is proud to recognize all of our Red Hat North America Partner Conference Award winners. These partners continue to work diligently with Red Hat to deliver the tools and solutions needed by our enterprise customers to on-ramp to the cloud. We applaud their effort and dedication, and congratulate them on another successful year as a Red Hat partner."

Rick Akie, vice president and general manager, North America Sales, Red Hat

"Red Hat believes it's important to recognize partners who are navigating their markets and finding ways to successfully deliver Red Hat open source solutions. As the IT landscape continues to change and new challenges arise more rapidly, it's an honor to salute these partner award winners and their outstanding performance in 2013."

Additional Resources

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Red Hat is the world's leading provider of open source software solutions, using a community-powered approach to reliable and high-performing cloud, Linux, middleware, storage and virtualization technologies. Red Hat also offers award-winning support, training, and consulting services. As the connective hub in a global network of enterprises, partners, and open source communities, Red Hat helps create relevant, innovative technologies that liberate resources for growth and prepare customers for the future of IT. Learn more at <http://www.redhat.com>.

Forward-Looking Statements

Certain statements contained in this press release may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements provide current expectations of future events based on certain assumptions and include any statement that does not directly relate to any historical or current fact. Actual results may differ materially from those indicated by such forward-looking statements as a result of various important factors, including: risks related to delays or reductions in information technology spending; the effects of industry consolidation; the ability of the Company to compete effectively; the integration of acquisitions and the ability to market successfully acquired technologies and products; uncertainty and adverse results in litigation and related settlements; the inability to adequately protect Company intellectual property and the potential for infringement or breach of license claims of or relating to third party intellectual property; the ability to deliver and stimulate demand for new products and technological innovations on a timely basis; risks related to data and information security vulnerabilities; ineffective management of, and control over, the Company's growth and international operations; fluctuations in exchange rates; and changes in and a dependence on key personnel, as well as other factors contained in our most recent Quarterly Report on Form 10-Q (copies of which may be accessed through the Securities and Exchange Commission's website at <http://www.sec.gov>), including those found therein under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations". In addition to these factors, actual future performance, outcomes, and results may differ materially because of more general factors including (without limitation) general industry and market conditions and growth rates, economic and political conditions, governmental and public policy changes and the impact of natural disasters such as earthquakes and floods. The forward-looking statements included in this press release represent the Company's views as of the date of this press release and these views could change. However, while the Company may elect to update these forward-looking statements at some point in the future, the Company specifically disclaims any obligation to do so. These forward-looking statements should not be relied upon as representing the Company's views as of any date subsequent to the date of this press release.

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